

news release

Mandarin Oriental Hotel Group Limited
281 Gloucester Road, Causeway Bay, Hong Kong
Telephone +852 2895 9288 Facsimile +852 2837 3500
www.mandarinoriental.com



MANDARIN ORIENTAL ENTERS SOUTH AMERICAN MARKET WITH HOTEL IN SANTIAGO, CHILE

Hong Kong, 4 May 2017 – [Mandarin Oriental Hotel Group](#) has announced today that it has signed a management contract to manage, and ultimately brand, a 310-room hotel currently operating in Santiago, Chile. The Group will take over management of the property from August 2017, and rename it Hotel Santiago. Following an extensive guestroom and public area renovation, the first stage of which is scheduled to complete in August 2018, the hotel will be rebranded Mandarin Oriental, Santiago. This will be the Group's first property in South America.

Hotel Santiago is located in the heart of the city's most important commerce and leisure district, known as Las Condes, home to two luxury shopping malls, restaurants, museums and theatres. It is also close to the exclusive residential neighbourhood of Vitacura. The property is owned by Hotel Corporation of Chile (HCC).

The property comprises 310 guestrooms including 23 suites with commanding views of the city and the Andes. Its 25,000-square meter grounds contain a large free-form outdoor pool and landscaped gardens which provide a resort environment for guests. The hotel currently features five restaurants and bars as well as extensive banqueting and meeting space. Additional facilities include a spa and fitness centre.

Hotel Santiago will continue to operate throughout the first phase of the renovation which will reposition the property as a Mandarin Oriental hotel from August 2018. The new luxury accommodation, public areas and landscaped gardens will be redesigned to reflect local culture, with features inspired by Mandarin Oriental's Asian heritage.

"We are delighted to be introducing the Mandarin Oriental brand to South America and to be bringing the Group's legendary service to Santiago," said James Riley, Group Chief Executive of Mandarin Oriental Hotel Group. "We look forward to collaborating with HCC in transforming the hotel into the city's most exclusive luxury property," he added.

-more-



Page 2

“We are pleased to be partnering with Mandarin Oriental to create the most elegant and sophisticated hotel in Santiago. Following our extensive renovation, we are confident that we will offer the best in luxury hospitality in the city. We look forward to introducing visitors to the exceptional service for which Mandarin Oriental is renowned,” said Andreas Nauheimer, General Manager of HCC.

The Group’s expertise in design, award-winning restaurants and spas will contribute to the overall renovation, which includes a future second phase covering the spa, food and beverage facilities and banqueting space. This will commence in late 2018.

Santiago is served by Comodoro Arturo Benitez international airport, 25 kilometres from the hotel, a key hub within Latin America with extensive connections to the US and Europe.

About Hotel Corporation of Chile (HCC)

HCC is one of the various hotel investment vehicles within the Saieh Group, a Chilean family owned company with interests in banking, retail, media, real estate and hotels.

About Mandarin Oriental Hotel Group

Mandarin Oriental Hotel Group is the award-winning owner and operator of some of the world’s most luxurious hotels, resorts and residences. Having grown from its Asian roots into a global brand, the Group now operates 29 hotels and eight residences in 19 countries and territories, with each property reflecting the Group’s oriental heritage and unique sense of place. Mandarin Oriental has a strong pipeline of hotels and residences under development, with the next hotel opening planned in Doha. Mandarin Oriental is a member of the Jardine Matheson Group.

Photography of Mandarin Oriental is available to download in the [Photo Library](#) of our [Media](#) section, at www.mandarinoriental.com.

-more-

Page 3

Visit [Destination MO](#), the online version of [Mandarin Oriental Hotel Group](#)'s bespoke publication, *MO*. News about our award-winning hotels, the best dining experiences, spa treatments, travel retreats and interviews with the Group's celebrity fans is now just a click away. Further information is also available on our [Social Media](#) channels.

-end-

For further information, please contact:

Corporate Office

Vanina Sommer (vsommer@mohg.com)
Group Communications – Europe
Tel: +33 (1) 70 98 70 50

Sally de Souza (sallydes@mohg.com)
Group Communications – Corporate/Asia
Tel: +852 2895 9160

Jeremy Viray (jviray@mohg.com)
Group Communications – The Americas
Tel: + 1 (212) 830 9383

www.mandarinoriental.com